



Bharati College
 (University of Delhi)
 Janak Puri, Delhi- 100058
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Lesson Plan (DSE CORE, Semester VI I, Jan July to April 2023 November 2022)

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Name of Teacher	Ms. Chitrangda	Department	Commerce
Course	B.com (CBCS)	Semester	VI
Paper	Organisational Behaviour 52417611 (shared paper) (3lectures)	Academic Year	2022-2023

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Learning Objectives

[The underlying objective of this course is to create basic understanding of concept of organisational behavior and help students gain theoretical and practical knowledge along with desirable skills to become successful managers and effective employees in organisation.](#)

Learning Outcomes

[After completing the course, the student shall be able to:](#)

- [understand the development of organisational behavior and its importance in managing people at the workplace.](#)
- [understand human behavior as an individual.](#)
- [appreciate different theories of motivation.](#)
- [critically evaluate leadership styles and strategies.](#)
- [understand the importance of organisational culture and learn to deal with change and stress](#)

Lesson Plan

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Week No.	Theme/Curriculum	Any Additional Information
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1-4	<p><u>Unit I: Introduction</u></p> <ul style="list-style-type: none"> <u>Introduction to organisational theories; Organisational behavior- concepts, determinants, challenges and opportunities; Contributing disciplines of OB; OB models.</u> 	<ul style="list-style-type: none"> <u>Test</u> <u>Case studies</u>
5-9	<p><u>Unit II: Individual Behavior</u></p> <ul style="list-style-type: none"> <u>Foundations of Individual Behavior; Personality- factors influencing personality, Traits, Type A and B; Values, attitudes & learning- concept and types of values- terminal values and instrumental values; components of attitude, job related attitudes (only job satisfaction & job involvement); Perception and emotions- concept, perceptual process, factors influencing perception; Emotional Intelligence.</u> 	<ul style="list-style-type: none"> <u>Test</u>
10-14	<p><u>Unit III: Motivation and Communication</u></p> <ul style="list-style-type: none"> <u>Meaning and importance of motivation; Theories- Equity, Intrinsic Motivation by Ken Thomas; Behavior modification; Communication and feedback; Transactional Analysis; JOHARI Window; Motivation practices of 5 prominent organisations.</u> 	<ul style="list-style-type: none"> <u>Test</u> <u>Case studies</u> <u>Online notes given</u>
References		
<ul style="list-style-type: none"> <u>Chhabra, T. N. Organisational Behavior. Sun India Publications.</u> <u>Luthans, F. (1997). Organisational Behavior. McGraw-Hill International Editions.</u> <u>Moshal, B. S. Organisational Behavior . New Delhi: Ane Books Pvt. Ltd.</u> <u>Pareek, U. (2014). Understanding Organisational Behavior. Oxford University Press.</u> <u>Robbins, S. T., Judge, T. A., & Hasham, E. S. (2013). Organisational Behavior. Pearson.</u> <u>Sekaran, U. Organisational Behavior: Text and Cases. New Delhi: Tata McGraw Hill.</u> <u>Singh, A. K., & Singh, B. P. Organisational Behavior. New Delhi: Excel Books Pvt. Ltd.</u> <u>Singh, K. (2015). Organisational Behavior: Texts & Cases (3rd Edition ed.). India: Pearson.</u> 		
Additional Resources		
<ul style="list-style-type: none"> <u>Greenberg, J., & Baron, R. A. Behavior in Organisations. New Delhi: Prentice Hall of India Pvt. Ltd.</u> <u>Hersey, P. K., Blanchard, D., & Johnson, D. Management of Organisational Behavior: Leading Human Resources. Pearson Education.</u> 		
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Online Resources (If Any)	
Assignment and Class Test Schedule for Semester	Link the assignment and Test (optional)

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